

CWA MERCHANDISE AND ORDERING INSTRUCTIONS

We believe it would benefit CWA Locals, as well as the International, to have Locals deal directly with vendors to order novelty items such as briefcases, pen & pencil sets, watches, etc. Savings will be realized by way of eliminating the International as the middle person through volume purchase, shipping and storage costs.

Following is a list of vendors that we use. We have done business with them and can assure you their products are union-made and come highly recommended. They stock many items that may be of interest to you and your Local membership.

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| Ad Spectrum | 301/949-3864 | Fax: 301/949-1641 |
| Advertising Novelty Company, Inc. | 800/643-1804 | |
| American Products | 800/272-5120 | Fax: 1-716/266-7223 |
| Brown & Bigelow, Inc. | 800/235-0641 (Union Order Desk) | |
| The Bumgarten Company (signature plates, date stamps, official union seals, etc.) | 301/317-3933 | |
| The Calvert Company | 800/359-5157 | Fax 714/508-1760 |
| Financial Innovations, Inc. | 800/562-5766 | |
| K & R Industries | 703/631-4200 | Fax 703/631-4209 |